

2012



ASM Holding, OAO

**PRODUCTION and SALES  
of commercial and special-purpose vehicles  
by Russian and other CIS manufacturers**

*Monthly Statistical Review*

January 2012 – December 2012

**Trucks**

**Buses**

**Construction vehicles and  
special-purpose machinery**



Moscow  
<http://www.asm-holding.ru>  
e-mail: [inf@asm-holding.ru](mailto:inf@asm-holding.ru)



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1. **“Production and sales of motor vehicles by Russian and other CIS manufacturers. Monthly Statistical Review”**. The edition contains data on production and wholesales (factory shipments) of passenger cars, trucks and buses.  
The annual subscription fee is EUR 1900.
2. **“Production and sales of commercial and special-purpose vehicles by Russian and other CIS manufacturers”**. The edition contains data on production and wholesales (factory shipments) of trucks, buses, construction and road equipment, and special-purpose vehicles.  
The annual subscription fee is EUR 1900.
3. **“Production and sales of trailers and off-road vehicles by Russian and other CIS manufacturers. Monthly Statistical Review”**. The edition contains data on production and wholesales (factory shipments) of truck trailers including towbar trailers and semi-trailers, and off-road vehicles including tractors, construction and road equipment, and special-purpose vehicles.  
The annual subscription is EUR 1350.
4. **“Production and sales of cars by Russian and other CIS manufacturers. Monthly Statistical Review”**. The edition contains data on production and wholesales (factory shipments) of passenger cars, as well as aggregate retail sales data for cars and LCVs.  
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- Natalia Kozlova, Sales Manager, phone +7 (495) 626 0944, email: [inf@asm-holding.ru](mailto:inf@asm-holding.ru); [kozlova@asm-holding.ru](mailto:kozlova@asm-holding.ru)
- Yuri Kravtsov, Information Division Manager (speaking English), phone+7(495)626 0527, email: [inf@asm-holding.ru](mailto:inf@asm-holding.ru)

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2012



ASM Holding, OAO



**PRODUCTION and SALES  
of motor vehicles  
by Russian and other CIS manufacturers**


*Monthly Statistical Review*

January 2011 – December 2011


Trucks  
Cars  
Buses

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2012



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**PRODUCTION and SALES  
of trailers and off-road vehicles  
by Russian and other CIS manufacturers**


*Monthly Statistical Review*

January – December 2011


Trailers  
Tractors  
Motor graders  
Cranes  
Loaders  
Bulldozers  
Dump trucks  
Road rollers  
Municipal engineering

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2012



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**PRODUCTION  
of commercial and special-purpose vehicles  
by Russian and other CIS manufacturers**

*Monthly Statistical Review*


January 2011 – December 2011

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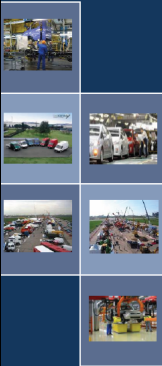
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2012



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**PRODUCTION and SALES  
of TRUCKS**  
by Russian and other CIS manufacturers

*Monthly Statistical Review*


January 2012 – April 2012

Moscow  
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2012



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**PRODUCTION and SALES  
of CARS**  
by Russian and other CIS manufacturers

*Monthly Statistical Review*


January 2012 – April 2012

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2012



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**PRODUCTION and SALES  
of BUSES**  
by Russian and other CIS manufacturers

*Monthly Statistical Review*

January 2012 – April 2012

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## PRODUCTION AND SHIPMENT. GENERAL DATA

### December 2012

Russian Federation

#### Production of motor vehicles (units)

	Line №	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
Motor vehicles, total (02+03+04-05)	01			
Including:				
Trucks (including chassis)	02			
- domestic models				
- foreign brands				
Buses	04			
- domestic models				
- foreign brands				
of them:				
Buses on domestic truck chassis	05			
Trolleybuses	06			

#### Comparative production performance (units)

	Trucks	Buses	Light commercial vehicles, LCV **)
2012, average monthly output			
2011, average monthly output			
2012 / 2011 average monthly output, %			
Best annual output for the last 5 years (2007-2011):			
*) Forecast of the full year 2012 output based on the manufacturers' results in January-June, <b>total</b>			
Including foreign brands			

\*) The forecast is calculated on the basis of average daily output rate January-June (the number of working days in 2012 with a 5-day working week being 249)

\*\*\*) LCV (Light commercial vehicles) = Light trucks with GVW up to 3.5 t (included in "trucks" category) and minibuses (included in "buses" category)

#### Wholesales (factory shipments) of motor vehicles (units)

	01-12.2012	01-12.2011	01-12.2012/ 01-12.2011, (%)	Shipment to output ratio (%)
Trucks				
Buses				

Source: Manufacturers

**Dynamics of motor vehicle production in Russia, (%)**

	January	February	March	April	May	June	July	August	September	October	November	December
<b>Trucks</b>												
2012/2011 year-on-year, %												
2012/2011 year-to-date, %												
2012 month-on-month, %												
<b>Buses</b>												
2012/2011 year-on-year, %												
2012/2011 year-to-date, %												
2012 month-on-month, %												

**Graphic**



**Dynamics of motor vehicle shipments in Russia, (%)**

	January	February	March	April	May	June	July	August	September	October	November	December
<b>Trucks</b>												
2012/2011 year-on-year, %												
2012/2011 year-to-date, %												
2012 month-on-month, %												
<b>Buses</b>												
2012/2011 year-on-year, %												
2012/2011 year-to-date, %												
2012 month-on-month, %												



**Graphic**

**PRODUCTION OF MOTOR VEHICLES by manufacturers in Russia**

Manufacturer, Model	Axle configuration	Base model type *	Fuel P (petrol) D (diesel)	Class (category)◆	GVW, kg	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b>TRUCKS (units)</b>											
<b>Total (including chassis and dump trucks):</b>											
Including:											
<b>“ZIL” GROUP</b>											
<b>“ZIL” AMO, Moscow, – total</b>											
– of them: chassis											
Including:											
<i>payload 2.5 ton to 8 ton</i>											
ZIL–43336 (payload 6 ton)											
ZIL–4334 (payload 3,8 ton)											
ZIL-5301 "Bychok" (payload 3 ton)											
ZIL-4329											
<b>* “Smolensk Autocomponent Works – AMO ZIL” ZAO (Dump Trucks)</b>											
Including:											
* with diesel engine											
* with petrol engine											
<b>“Petrovsky Auto Parts Plant” ZAO (AMO ZIL affiliate), Saratov Region (ZIL-5301 “Bychok”)</b>											
<b>“GAZ” GROUP</b>											
<b>“GAZ Auto Plant” OOO, Nizhny Novgorod</b>											
of them: chassis											
<b>“AZ “Ural” OAO, Miass</b>											
– of them: chassis											
<i>Platform Trucks</i>											
URAL–4320											
URAL–43206											
URAL–5323											
URAL–63686											

Manufacturer, Model	Axle configuration	Base model type *	Fuel P (petrol) D (diesel)	Class (category)◆	GVW, kg	12.2012	12.2011	12.2012/12.2011, (%)	01-12.2012	01-12.2011	01-12.2012/01-12.2011, (%)
<u>Dump Trucks</u>											
URAL-5557 (chassis)											
<u>Road Tractors</u>											
URAL-43204 ( <i>Timber Carriers</i> )											
URAL-44202											
URAL-5423											
URAL E 33 URAL-6370											
<b>* "Saransk Dump Truck Plant" OAO</b>											
Including:											
<u>Road Tractors</u>											
<u>Dump Trucks</u>											
<b>"KAMAZ" GROUP</b>											
<b><u>KAMAZ OAO, Naberezhnye Chelny</u></b>											
of them:											
Chassis KamAZ: 53228 (6x6), 53229 (6x4), 65224 (6x6), 53213 (6x4) etc.											
Road tractors KamAZ: 65225 (6x6), 65116 (6x4), 6460 (6x4), 5460 (4x2), 44108 (6x6), 65221 (6x6), 65226 (6x6), 5411 (6x4), 5460-066 (6x6) etc.											
Drop-side trucks KamAZ: 65117 (6x4), 43253 (4x2), 43118 (6x6), 43114 (6x6), 4308 (4x2), 5308 (4x2), 53215 (6x4) etc.											
Dump trucks KamAZ: 65115 (6x4), 6522 (6x6), 65111 (6x6), 43255 (4x2), 65201 (8x4), 6540 (8x4) etc.											
<b><u>"NEFAZ" OAO, Neftekamsk</u></b>											
* Dump Trucks											
** Dump gear (not included in vehicles total)											
<b><u>"KAMAZ-VOSTOK" OOO, Khabarovsk Territory</u></b> KAMAZ-43113 chassis											













Manufacturer, Model	Axle configuration	Base model type *	Fuel P (petrol) D (diesel)	Class (category)◆	GVW, kg	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b>* "Kamsky TRANSMASH Plant" OOO, Republic of Tatarstan</b>											
<b>* Trucks on chassis made by domestic manufacturers (not included in total)</b>											
<b>CHASSIS (units)</b>											
<b>TOTAL</b> , including:											
<u>"ZIL" AMO, Moscow</u>											
<u>"GAZ Auto Plant" OOO, Nizhny Novgorod</u>											
<u>"KAMAZ" OAO, Naberezhnye Chelny</u>											
<u>"AZ "Ural" OAO, Miass, Chelyabinsk region</u>											
<u>"Iveco-AMT" OOO, Miass, Chelyabinsk region</u>											
<u>"Scania-Peter" OOO, St.Petersburg</u>											
<u>"Amur" ZAO, Novouralsk, Sverdlovsk region</u>											
<u>"Sollers-Isuzu" ZAO, Ulyanovsk (Isuzu chassis: NLR85A, NMR85H, NPR75L)</u>											
<u>Velikiye Luki Forestry Machinery Plant OAO, Pskov Pegin</u>											
<b>TRUCKS OF FOREIGN BRANDS (extract from TRUCKS section) (units)</b>											
<b>Total</b> , including:											
<u>"MERCEDES-BENZ Trucks Vostok" OOO, Republic of Tatarstan (Mercedes-Benz Actros, Axor, Atego)</u>											
<u>"FUSO KAMAZ Trucks Rus" OOO, "FUSO KAMAZ Trucks Rus" OSP OOO, Republic of Tatarstan (Mitsubishi Fuso Canter)</u>											
<u>"Ford Sollers Yelabuga" OOO, Yelabuga (Ford Transit)</u>											
<u>"Sollers-Isuzu", ZAO, "Sollers-Yelabuga" OOO, Yelabuga (Isuzu, Fiat Ducato, Ford Transit)</u>											



Manufacturer, Model	Axle configuration	Base model type *	Fuel P (petrol) D (diesel)	Class (category)◆	GVW, kg	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<u>"Saransk Dump Truck Plant" OAO</u>											
<u>"KAMAZ" OAO, Naberezhnye Chelny</u>											
<u>"RIAT" OAO, Naberezhnye Chelny</u>											
<u>"AZ "Ural" OAO, Miass, Chelyabinsk region</u>											
<u>"Iveco-AMT" OOO, Miass, Chelyabinsk region</u>											

Note: ^) estimation by ASM Holding,

◆ As per Association of Russian Automakers' Standard StOAR-001-2005, Source: Manufacturers (Reporting Form No. P-1, monthly); Russia Federal Statistics Service

## Association of Russian Automakers Standard StOAR-001-2006

### Classification of Trucks

Categories by GVW, t	Category designation	Typical examples of trucks
<b>Up to 2.70 t</b>	LCV-L.C – on-road LCV-L.E – on-road all-wheel drive	<b>LCV-L.C:</b> VAZ-1706; Lada-Tool; VAZinterService; IzhAvto; Peugeot Partner; Renault Kangoo; VW Caddy; Citroen Berlingo; Ford Transit Connect <b>LCV-L.E:</b> UAZ-3303
<b>2.71 – 3.50 t</b>	LCV-M.C – on-road LCV-M.E – on-road all-wheel drive	<b>LCV-M.C:</b> GAZ-2310, 2752, 3302, 2705; Chevrolet Avalanche; Ford FT-280, 300, 330; Hyundai H 200; Iveco Daily 35; MB Vito, Sprinter; Nissan Interstar; Ford Transit; Peugeot Boxer; Renault Master; Toyota HiAce; VW Transporter, VW LT28, 35 <b>LCV-M.E:</b> UAZ-2360, 33036, 3741, 3909; GAZ 27057
<b>3.51 – 6.50 t</b>	C-06 – on-road E-06 – on-road all-wheel drive	<b>C-06:</b> Ford F 350; GMC Savana; Iveco Daily 50, 65; MB Vario 614D; Nissan Atleon 110; Renault Mascott; VWLT46, Hyundai HD-65; Ford Transit Jumbo <b>E-06:</b> GAZ 3308, GAZ-2330
<b>6.51 – 9.0 t</b>	C-09 – on-road E-09 – on-road all-wheel drive	<b>C-09:</b> GAZ-3310, 3307, 3309; ZIL-5301, 4362; KamAZ-4307; DAF 45; Ford E450, F550; Hyundai HD-72; MAN 8.180; MB Vario 815D, Atego 818; Nissan Atleon 140 <b>E-09:</b> ZIL 4327; MB Vario 814DA
<b>9.1 – 12.0 t</b>	C-12 – on-road E-12 – on-road all-wheel drive T-12 – road tractors	<b>C-12:</b> ZIL-43311, 4333; KamAZ-4308; MAZ-4370; DAF 45; MAN TGA 330; MB Atego 1222; Nissan Atleon 165 <b>E-12:</b> ZIL-131, 4334; KamAZ-4326; Unimog U 300; Renault Midlum <b>T-12:</b> ZIL-4421
<b>12.1 – 18.0 t</b>	C-18 – on-road E-18 – on-road all-wheel drive T-18 – road tractors	<b>C-18:</b> MAZ-5336, 5551; KamAZ-4325, 53205, 5360; ZIL-43318, 5343; Chevrolet 7500; Hyundai HD 120; Ford F-750; GMC TopKick 7500; Mack MS 300; MAN 15.220; MB Atego 1322, 1522; Nissan Atleon 210; Renault Midlum; Iveco EuroCargo <b>E-18:</b> Ural-43206 <b>T-18:</b> MAZ-5432, 5433, 5440; ZIL-5417; KamAZ-5460; Kenworth T 300
<b>18.1 – 26.0 t</b>	C-26 – on-road E-26 – on-road all-wheel drive T-26 – road tractors	<b>C-26:</b> KamAZ-53215, 53229, 55111, 6360, 65115; MAZ-6303; KrAZ-250, 65101; Hyundai HD 170; Chevrolet C 8500; International 5500; DAF 75; International 5900; Iveco EuroTech; Mack Rd 600; MB 2528; Renault Premium, Kerax; Scania R 94; Volvo FM 12.340 <b>E-26:</b> Ural-4320, 4320-0911-40; KamAZ-43118, 53228; MAZ-6317; KrAZ-6322 <b>T-26:</b> KamAZ-6460, 65116; MAZ-6422, 6430; Kenworth T 604, T 800
<b>26.1– 33.0 t</b>	C-33 – on-road E-33 – on-road all-wheel drive Z-33 – off-road	<b>C-33:</b> KamAZ-6540; KrAZ-7133; MB Actros 3235; Scania PD 8x4; MB 4144 <b>E-33:</b> KamAZ-6350; Ural-5323 <b>Z-33:</b> KamAZ-6520; UralAZ-Iveco-6339; MAZ-5516; KrAZ-65053; Kenworth W900; MB Actros 3331
<b>33.1 – 45.0 t</b>	C-45 – on-road E-45 – on-road all-wheel drive T-45 – road tractors Z-45 – off-road	<b>C-45:</b> Volvo FH 12 <b>E-45:</b> KrAZ-6503; KamAZ-6522; MAZ-631705-2141; UralAZ-Iveco-6529; MAN 41.464; MB 4140 <b>T-45:</b> MAN TGA 33.430 <b>Z-45:</b> Mack CL 703; MAN 33.414.MAN 41.423; Daewoo Cargo 3637; Volvo FM 12.340.
<b>45.1 t and more</b>	C-75 – on-road E-75 – on-road all-wheel drive Z-75 – off-road	<b>C-75:</b> Yarovit A 7801D <b>E-75:</b> BZKT-69099 <b>Z-75:</b> Yarovit A 5301D; BelAZ; Daewoo K4D6F; MAN FE 460 (50.464); Terberg 1850; Western Star 6900; International; Komatsu; Unit Rig

Note:

1. Gross vehicle weight (GVW) of models representing vehicle categories may vary within 3% of the range limits, given nomination of the category by manufacturers.
2. GVW categories are represented for single vehicles.
3. GVW of road tractors (motive units for articulated vehicles) is considered to be the sum of the road tractor's curb weight and the weight loaded on the tractor by a semi-trailer through the saddle ("fifth wheel").
4. Off-road trucks are the vehicles with overall dimensions and loads on axles (bogies) not allowed for use on common roads or requiring a special permit for a short-term use.
5. Category designations are indicated in Latin characters.







Manufacturer, Model	Axle configuration	Fuel P (petrol) D (diesel)	Class (category)◆	GVW, kg	Length, mm	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b>* Buses on truck chassis of domestic manufacturers, total</b>											
<b>Buses, extra small class, total</b>											
<b>BUSES OF FOREIGN BRANDS (extract from BUSES section) (units)</b>											
<b>TOTAL,</b>											
Including:											
"Ford Sollers Yelabuga" OOO, Republic of Tatarstan (Ford Transit)											
"Sollers-Yelabuga" OOO, Republic of Tatarstan (Fiat Ducato, Ford Transit)											
"BAW Motor Corporation" OOO, Ulyanovsk Region (BAW Street 2245, city buses, assembly)											
"Nizhegorodets" OOO, Nizhegorod Region (Ford Transit)											
PKF "Luidor" OOO, Nizhny Novgorod Region											
Manufacturers in Rostov Region, total: "TAGAZ" OOO, TAGAZ affiliate OOO, "HT Auto" OOO (Minibus: Hyundai County, Aero Town)											
"Kuzbass-Avto" OOO, Kemerovo Region (Hyundai County Kuzbass)											
<b>BUSES PRODUCED AT OTHER ENTERPRISES OF RUSSIA (not included in the total) (units)</b>											
<b>IRITO Group of Companies, Moscow Region</b>											
Including Irito Boxer:											
L1H1, L2H2 (minibus)											
L3H2 (city, tourist)											
L4H2 taxi											



Manufacturer, Model	Axle configuration	Fuel P (petrol) D (diesel)	Class (category)◆	GW, kg	Length, mm	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b><u>“PROMTEKH”, OOO, Nizhny Novgorod region</u></b>											
Including:											
GAZ-Gazelle, GAZ-Sobol											
UAZ-3962 etc.											
Ford Transit and modifications											
Volkswagen Crafter and modifications											
Peugeot Boxer and modifications											
Other modifications											
<b>KNOCKED-DOWN AUTO ASSEMBLY KITS (units)</b>											
<b><u>“Likinsky Autobus” OOO, Moscow Region (OOO “LiAZ”)</u></b>											
<b><u>«UAZ» PJSC, Ulyanovsk</u></b>											

Note: ◆ As per Association of Russian Automakers' Standard StOAR-001-2005

^) estimation by ASM Holding

Source: Manufacturers (Reporting Form No. P-1, monthly); Russia Federal Statistics Service

## Association of Russian Automakers Standard StOAR-001-2006

### Classification of Buses

Class (length, m)	Class designation	Typical examples of buses
<b>Extra small</b> (up to 6.0 m)	<b>OM</b> (Cyrillic <b>OM</b> ) OM1 – city and suburban buses	<b>OM1:</b> GAZ-2217 Sobol, 3221 GAZelle; UAZ-2206, 3962; Kia Pregio; Ford FT-260, 300, 330; Fiat Scudo; VW Transporter; IVECO Daily 29; MB Sprinter 208, 308,316; Nissan Interstar; Opel Movano; Peugeot Boxer; Renault Master; Toyota HiAce.
<b>Small</b> (6.1-8.0 m)	<b>M</b> (Cyrillic <b>M</b> ) M1 – city and suburban buses M2 – inter-city and tourist coaches	<b>M1:</b> ZIL-3250; GAZ Valdai; PAZ-32053, 3206, 3203, 3204, 3237; KAVZ-3976; SemAR-3234; MS Sprinter 616 <b>M2:</b> Volzhanin-3290; MAZ-256; Erust Auwarter Teamstar Migi.
<b>Medium</b> (8.1 – 10.0 m)	<b>S</b> (Cyrillic <b>C</b> ) S1 – city and suburban buses S2 – inter-city and tourist coaches	<b>S1:</b> PAZ-4234; KAVZ-39765, 3977; MARZ-4219; LAZ A-1414; MB Vario; TAM Marbus B4-080. <b>S2:</b> PAZ-4230 Aurora; EA KFB Travel Skote; Erust Auwarter Clubstar; Trisbus Midys.
<b>Large</b> (10.1 – 12.0 m)	<b>B</b> (Cyrillic <b>B</b> ) B1 – city and suburban buses B2 – inter-city and tourist coaches	<b>B1:</b> LiAZ-5256, 5292; GoIAZ-5291; PAZ-5272; NefAZ-5299; MARZ-5277; LAZ A-183; MAZ-103; Ikarus-415; Scania OmniLink; MB Citaro; MAN NL 263; Volvo 7700. <b>B2:</b> GoIAZ-5290; NefAZ-52991; MAZ-251; LAZ-52081; Ikarus E98; Irizar PB12; MAN Lion's Star; MB Turismo; Neoplan Evroliner; Volvo 9700.
<b>Extra large</b> (12.1 – 18.0 m)	<b>OB</b> (Cyrillic <b>OB</b> ) OB1 – city and suburban buses OB2 – inter-city and tourist coaches	<b>OB1:</b> LiAZ-6212, 6213; Volzhanin-6212; Ikarus-435; MAZ-105, 107; Volvo 7700, 9900; <b>OB2:</b> Setra Multiclass; Berkhov Axial-100; Bova Futura; Irizar PB1337; MAN Lion's Top Coach; MB Traego M; Neoplan Skyliner; Volvo 9900.
<b>Special and work-team buses*</b>	<b>SV</b> (Cyrillic <b>CB</b> )	KAVZ-42244; Ural-3255; NefAZ-4248, 4211

\*Buses on chassis of KAMAZ and Ural off-road trucks for use at petroleum/gas fields, geologic parties, etc. (no likes beyond Russia).

Note:

The length of particular models in bus classes may vary within 3% of the range limits, given nomination of the category by manufacturers.

Manufacturer, Model	Body type, number of doors	Fuel P (petrol) D (diesel)	Class (category)	GVW, kg	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b>LIGHT COMMERCIAL VEHICLES</b> (extract from TRUCKS and BUSES sections), GVW ≤ 3,5 t (units)										
<b>TOTAL</b> , Including:										
"GAZ Auto Plant" OOO, Nizhny Novgorod (Gazelle, Sobol)										
"UAZ" PJSC, Ulyanovsk										
"BAW Motor Corporation" OOO, Ulyanovsk Region										
"Ford Sollers Yelabuga" OOO, Republic of Tatarstan (Ford Transit)										
"Sollers-Yelabuga" OOO, Republic of Tatarstan (Fiat Ducato)										
"United Automotive Group" OOO, Izhevsk										
"PSA VIS-Auto" OOO, Samara region (VIS-2345, VIS-2347, VIS-2346, VIS-2348)										
PKF "Luidor" OOO, Nizhny Novgorod Region										
"TAGAZ" OOO, Rostov region (LC-100 Master, Hyundai Porter)										
"Nizhegorodets" OOO, Nizhegorod Region (Ford Transit)										

Note: ^) estimation by ASM Holding

Source: Manufacturers (Reporting Form No. P-1, monthly); Russia Federal Statistics Service















	SHIPMENT						Share in total shipments (%)	PRODUCTION		Ratio of shipment to production volume from beginning of the year (%)	Non-shipped stock by end of the month	
	12.2012	12.2011	12.2012/12.2011, (%)	01-12.2012	01-12.2011	01-12.2012/01-12.2011, (%)		12.2012	01-12.2012		12.2012	11.2012
<u>"Sollers-Isuzu" ZAO, "Sollers-Yelabuga" OOO, Yelabuga</u> (Isuzu, Fiat Ducato, Ford Transit)												
<u>"BAW Motor Corporation" OOO, Ulyanovsk</u> (BAW 3346, BAW 33462, BAW 33463)												
<u>Avtotor Group, Kaliningrad Rerion</u> (Hyundai HD-78)												
<u>"VOLVO VOSTOK" ZAO, Kaluga</u>												
<u>"Iveco-AMT" OOO, Chelyabinsk region</u>												
<u>"TAGAZ" OOO, TAGAZ affiliate OOO, Rostov region</u>												
<u>"Scania-Peter" OOO, St.Petersburg,</u> (Scania P-380 SV)												
<u>"Komatsu Manufacturing Rus OOO, Yaroslavl region</u> (HD785-7 mine dump trucks payload 91 t)												
<u>"Kuzbass-Avto" OOO, Kemerovo Region</u> (Hyundai HD-78)												
<b>TOTAL</b>												

Note: ^) estimation by ASM Holding,

\*) Trucks on chassis made by domestic manufacturers,

\*\*\*) including vehicles on chassis made by domestic manufacturers (double counting)

Source: Manufacturers (Reporting Form No. P-1, monthly); Russia Federal Statistics Service



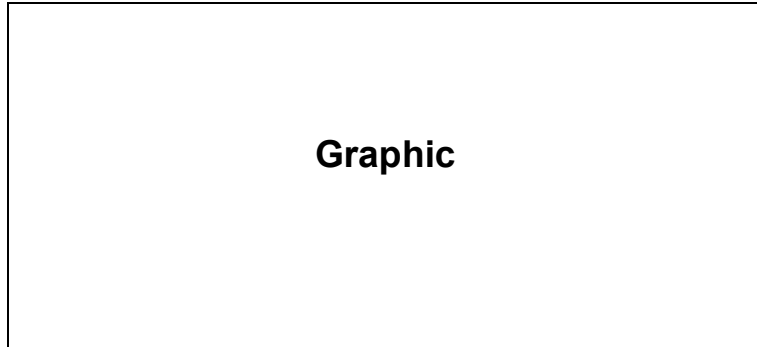




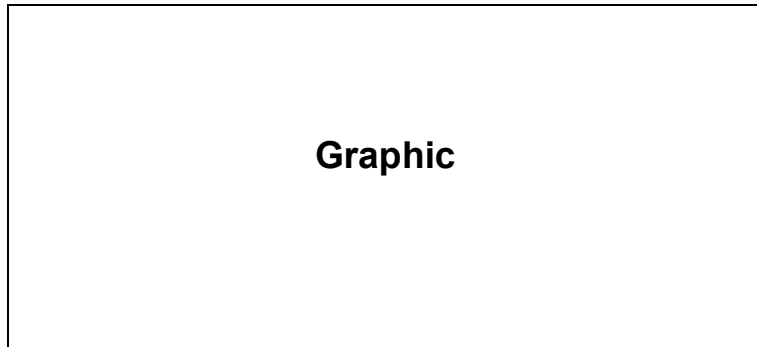
	SHIPMENT						Share in total shipments (%)	PRODUCTION		Ratio of shipment to production volume from beginning of the year (%)	Non-shipped stock by end of the month	
	12.2012	12.2011	12.2012/12.2011, (%)	01-12.2012	01-12.2011	01-12.2012/01-12.2011, (%)		12.2012	01-12.2012		12.2012	11.2012
<b>BUSES OF FOREIGN BRANDS (extract from BUSES section) (units)</b>												
<u>"Ford Sollers Yelabuga" OOO, Republic of Tatarstan</u> (Ford Transit)												
<u>"Sollers-Yelabuga" OOO, Republic of Tatarstan</u> (Fiat Ducato, Ford Transit)												
<u>"BAW Motor Corporation" OOO, Ulyanovsk Region</u> (BAW Street 2245, city buses, assembly)												
<u>"Nizhegorodets" OOO, Nizhegorod Region</u> (Ford Transit)												
<u>PKF "Luidor" OOO, Nizhny Novgorod Region</u> minibuses based on vans: Mercedes Sprinter, Volkswagen Crafter and other models												
<u>Manufacturers in Rostov Region, total:</u> <u>"TAGAZ" OOO,</u> <u>TAGAZ affiliate OOO,</u> <u>"HT Auto" OOO</u> (Minibus: Hyundai County, Aero Town)												
<u>"Kuzbass-Avto" OOO, Kemerovo Region</u> (Hyundai County Kuzbass)												
<b>TOTAL</b>												

Note: ^) estimation by ASM Holding Source:  
Manufacturers (Reporting Form No P-1, monthly); Russia Federal Statistics Service

**Structure of wholesales (factory shipments including deliveries for export) of TRUCKS produced in Russia, share percentage by manufacturer  
January – December 2012  
Total sales: XX units (100%)**



**Structure of wholesales (factory shipments including deliveries for export) of BUSES produced in Russia, share percentage by manufacturer  
January – December 2012  
Total sales: XX units (100%)**



**NEW CAR AND LCV\* SALES IN RUSSIA BY BRAND in December / 12 Months 2012/2011**

(retail sales of imported and locally produced vehicles)

Brands	January – December 2011	January- December 2010	%	December 2012	December 2011	%
Lada						
Chevrolet						
Renault						
KIA						
Hyundai						
VW						
Nissan						
Toyota						
Ford						
Skoda						
GAZ vans						
Daewoo						
Opel						
Mitsubishi						
UAZ						
Mazda						
Peugeot						
BMW						
Mercedes-Benz						
Audi						
Citroen						
Suzuki						
SsangYong						
Honda						
Lifan						
Volvo						
Land Rover						
Chery						
Geely						
VW vans						
Lexus						
Great Wall						
Subaru						
ZAZ <sup>1</sup>						
Infiniti						
FIAT						
Bogdan						
Vortex <sup>2</sup>						
Jeep						
Mercedes-Benz vans						
Porsche						
BYD <sup>4</sup>						
MINI						
SEAT						
Izh						
Cadillac						
BAW <sup>5</sup>						
Jaguar						
TagAZ <sup>3</sup>						
Haima						
FAW <sup>9</sup>						
Dodge						
Chrysler						
Isuzu						
Foton <sup>6</sup>						
smart <sup>8</sup>						
<b>TOTAL</b>						

*1 LCV sales are included into total brand's sales if exist in the product line of the brand; reported separately for some brands. LCV<3,5t (with several exceptions reaching*

*highest range of 6t). Some updates concerning LCV data may occur*

*2 VORTEX = cars produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia)*

*3 TAGAZ = cars and LCVs of TAGAZ brand produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia)*

*4 BYD F3 = cars produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia) starting from October 2010, distributed by TAGAZ*



5 BAW = the industrial assembly of cars and buses at the factory OOO "BAU-RUS Motor Corporation" has been taking place in the city of Ulyanovsk since 2008 (from 2006 to 2008 the company was the exclusive distributor of the BAW commercial vehicles in Russia )

6 Cars are produced in China by BEIQI FOTON MOTOR Co. , LTD, and have been represented in Russia, since the 2009, by the distributor LLC "FOTON MOTOR"

7 ZAZ distributor in Russia changed in April 2011

8 smart sales in Russia are done via ZAO Mercedes-Benz RUS starting from July 2012.

9 FAW brand sales in Russia are being done via OOO «QUEENGROUP», official distributor in Russian since August 2012

## NEW CAR AND LCV\* SALES IN RUSSIA BY MANUFACTURER GROUP in December / 12 Months 2012/2011

(retail sales of imported and locally produced vehicles)

Brands	January – December 2011	January- December 2010	%	December 2012	December 2011	%
<b>AVTOVAZ - RENAULT - NISSAN</b>						
AVTOVAZ						
RENAULT						
NISSAN						
INFINITI						
<b>VW Group</b>						
VOLKSWAGEN						
VOLKSWAGEN vans						
AUDI						
SEAT <sup>2</sup>						
SKODA						
<b>GM Group</b>						
OPEL						
CHEVROLET						
CADILLAC						
<b>KIA</b>						
<b>HYUNDAI</b>						
<b>TOYOTA Group</b>						
TOYOTA						
LEXUS						
<b>FORD</b>						
<b>GAZ vans</b>						
<b>DAEWOO</b>						
<b>PSA PEUGEOT CITROEN</b>						
PEUGEOT						
CITROEN						
<b>MITSUBISHI</b>						
<b>UAZ</b>						
<b>MAZDA</b>						
<b>MERCEDES-BENZ</b>						
MERCEDES-BENZ						
MERCEDES-BENZ vans						
smart						
<b>BMW Group</b>						
BMW						
MINI						
<b>SUZUKI</b>						
<b>SSANGYONG</b>						
<b>HONDA</b>						
<b>JAGUAR LAND ROVER</b>						
LAND ROVER						
JAGUAR						
<b>LIFAN</b>						
<b>VOLVO</b>						
<b>CHERY</b>						
<b>GEELY</b>						
<b>GREAT WALL</b>						
<b>SUBARU</b>						
<b>CHRYSLER Group<sup>3</sup></b>						
FIAT						
CHRYSLER						
JEEP						

Brands	January – December 2011	January- December 2010	%	December 2012	December 2011	%
DODGE						
ZAZ						
BOGDAN						
VORTEX						
PORSCHE						
BYD						
IZH						
BAW						
TAGAZ						
HAIMA						
FAW						
ISUZU						
FOTON						
Distinct from the international classification: brands represented on the Russian market by SOLLERS Group (see above)						
<b>SOLLERS Group</b>						
ISUZU						
SSANGYONG						
UAZ						

*1 LCV sales are included into total brands' sales if exist in the product line of the brand; reported separately for some brands. LCV<3,5t (with several exceptions reaching highest range of 6t).*

*Some updates concerning LCV data may occur*

*2 SEAT sales in Russia are done via Volkswagen Group Rus starting from November 2011*

*3 Starting from 2012 Chrysler Rus is the only official FIAT distributor in Russia. The rest stock, which is at Sollers, will be sold in 2012.*

*Source: AEB Automobile Manufacturers Committee*

**EXPORT AND IMPORT OF MOTOR VEHICLES****Russia's export**

Thousand units

Code	Denomination of the goods	11.2012	11.2011	11.2012/ 11.2011, (%)	01-11. 2012	01-11. 2011	01-11.2012/ 01-11.2011, (%)
8704**	<b>Trucks</b> Including: <i>to CIS countries</i> <i>to non-CIS countries</i>						

**Russia's import**

Thousand units

Code	Denomination of the goods	11.2012	11.2011	11.2012/ 11.2011, (%)	01-11. 2012	01-11. 2011	01-11.2012/ 01-11.2011, (%)
8704**	<b>Trucks</b> Including: <i>to CIS countries</i> <i>to non-CIS countries</i>						

**Russia's export**

USD million

Code	Denomination of the goods	11.2012	11.2011	11.2012/ 11.2011, (%)	01-11. 2012	01-11. 2011	01-11.2012/ 01-11.2011, (%)
8704**	<b>Trucks</b> Including: <i>to CIS countries</i> <i>to non-CIS countries</i>						

**Russia's import**

USD million

Code	Denomination of the goods	11.2012	11.2011	11.2012/ 11.2011, (%)	01-11. 2012	01-11. 2011	01-11.2012/ 01-11.2011, (%)
8704**	<b>Trucks</b> Including: <i>to CIS countries</i> <i>to non-CIS countries</i>						

\*\* motor vehicles for transportation of goods

Note: In their motor vehicle export and import data, Federal Customs Service does not take into account data on trade with the Republic of Belarus.

Source: Federal Customs Service

## DELIVERIES OF MOTOR VEHICLES FOR EXPORT

Manufacturer, Model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12.2012	01-12.2011	01-12.2012/ 01-12.2011, (%)
<b>DELIVERIES OF MOTOR VEHICLES FOR EXPORT (units)</b>						
<b><u>"GAZ Auto Plant" OOO, Nizhny Novgorod</u></b>						
<b><u>"IzhAvto" OOO, Izhevsk (to CIS countries)</u></b> <i>Trucks Izh-27175</i>						
<b><u>"United Automotive Group" OOO, Izhevsk</u></b> <i>Trucks Izh-27175</i>						
<b><u>"KAMAZ" OAO, Naberezhnye Chelny</u></b> <i>Trucks, total</i>						
<i>Trucks (to CIS countries)</i>						
<i>Trucks (to non-CIS countries)</i>						
<b><u>«NEFAZ» OAO, Neftekamsk</u></b> <i>Buses (to CIS countries)</i>						
<i>Salons of working shift team buses</i>						
<i>Dump trucks (to CIS countries)</i>						
<b><u>"AZ "Ural" OAO, Miass</u></b>						
<b><u>"UAZ" PJSC, Ulyanovsk</u></b>						
<b>DELIVERIES OF MOTOR VEHICLES FOR EXPORT (RUR thousands)</b>						
<b><u>"KAMAZ" OAO, Naberezhnye Chelny</u></b> <i>Trucks, total</i>						
<i>Trucks (to CIS countries)</i>						
<i>Trucks (to non-CIS countries)</i>						
<b><u>"UAZ" PJSC, Ulyanovsk</u></b>						

Source: Manufacturers (Reporting Form No. P-1, monthly); Russia Federal Statistics Service





## TRUCKS GVW &gt; 20 t

(units)

No.	Brand	TOTAL, January- December			NEW, January- December			USED, January- December		
		2012	2011	Change,%	2012	2011	Change,%	2012	2011	Change,%
1	Shaanxi/Shaanqi									
2	MAN									
3	FAW									
4	Mercedes									
5	HOWO									
6	Daewoo									
7	KrAZ									
8	Scania									
9	Dong Feng									
10	Hyundai									
	Other									
	<b>TOTAL</b>									

## DUMP-TRUCKS FOR OFF-ROAD USE

(units)

No.	Brand	TOTAL, January-December			NEW, January- December			USED, January-December		
		2012	2011	Change,%	2012	2011	Change,%	2012	2011	Change,%
1	Volvo									
2	Caterpillar									
3	Komatsu									
4	TEREX									
5	ATLAS COPCO									
6	BELL									
7	LIEBHERR									
8	MOXY									
9	HOWO									
10	Sandvik									
	Other									
	<b>TOTAL</b>									

## ROAD TRACTORS

(units)

No.	Brand	TOTAL, January- December			NEW, January- December			USED, January-December		
		2012	2011	Change,%	2012	2011	Change,%	2012	2011	Change,%
1	DAF									
2	MAN									
3	Scania									
4	Volvo									
5	Mercedes									
6	IVECO									
7	Renault									
8	Shaanxi/Shaanqi									
9	HOWO									
10	FAW									
	Other									
	<b>TOTAL</b>									

Source: Federal Customs Service (provisional data)

**BUSES AND COACHES IMPORT in Russia, January-December 2012/2011**  
**(without deliveries from member countries of the Customs Union)**

(units)

No.	Brand	TOTAL, January-December			NEW, January-December			USED, January-December		
		2012	2011	Change, %	2012	2011	Change,%	2012	2011	Change ,%
1	Hyundai									
2	Toyota									
3	Bogdan									
4	Kia									
5	Daewoo									
6	Higer									
7	MAN									
8	Mercedes-Benz									
9	Yutong									
10	KingLong									
11	Nissan									
12	SsangYong									
13	Volkswagen									
14	Iveco									
15	Scania									
16	Neoplan									
17	Ford									
18	Golden Dragon									
19	JAC									
20	ZhongTong									
21	Volvo									
22	Setra									
23	SOR									
24	GMC									
25	BAZ									
26	Bova									
27	Cobus									
28	ZAZ									
29	Chrysler									
30	Temsa									
31	ISUZU									
32	SunLong									
33	Chevrolet									
34	Hummer									
35	Ikarbus									
	Other									
	<b>TOTAL, units</b>									
	<b>TOTAL, \$ million</b>									

Source: Federal Customs Service (provisional data)



## **RUSSIAN AUTO MARKET 2012**

### **Russian automobile market surged XX% in 2012**

The automobile market in Russia was showing sustainable development through all the year 2012 with slowing growth rate quite natural for the permanently lifted comparison base. Cumulative wholesales of motor vehicles of all categories (cars, trucks and buses) grew in 2012 by XX% year on year to XX thousand units, according to ASM Holding analysts. The lag behind total vehicle wholesales in January-December of the pre-crisis year 2008 reduced to XX thousand units, or to XX% of the 2008 level.

### **Truck sales in Russia up XX% in 2012**

Truck wholesales were XX thousand units in January-December 2012, up XX% on the year. Absolute sales growth was registered in all segments of the truck market, however the largest segment of domestic-branded trucks showed only a token growth by XX% to XX thousand units. The market share of this segment lost four points to XX%. Sales of foreign-branded trucks assembled in Russia grew from XX thousand units to XX thousand units, and their market share added XX points to reach XX%. The cumulative share of locally produced trucks (both domestic and foreign models) shrank from XX% to XX%. New imports rose by XX% to XX thousand trucks, and their share expanded by XX points to XX%. Used imports were up XX% to XX thousand trucks, and their share added XX point to reach XX%.

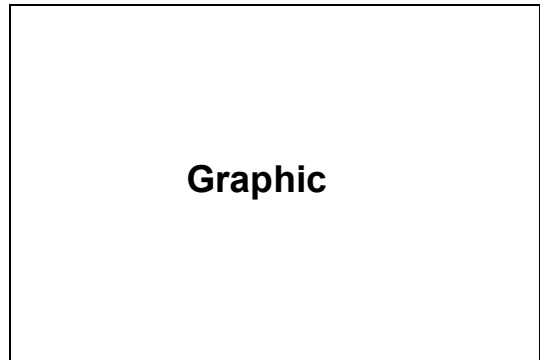
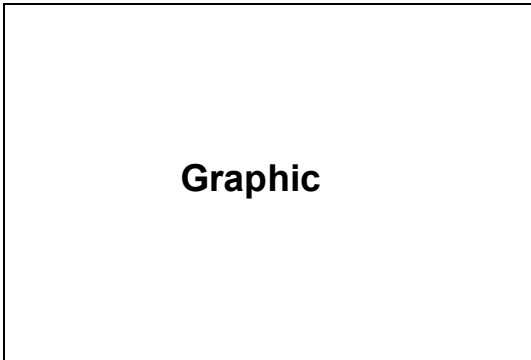
### **Bus sales in Russia up XX% in 2012**

The results of the full year 2012 evidence that the bus market (including minibus sales) was recovering at a higher growth rate compared to the car and truck markets. The 2012 bus sales grew by XX% on the year to XX vehicles. In the market structure by bus classes, a move continued towards extra-small class buses (minibuses), with expansion of their market share to XX% from XX% in January-December 2011. The total bus market growth was due to domestic models whose sales were up XX% on the year to XX buses, and their market share expanded by XX points to XX%. The higher sales growth rate in the bus sector (mainly thanks to domestic products) determined reaching the bus sales level of 2008 and even exceeding it by XX%. The bus sector is the first and still only one sector of the Russian auto market that has managed to restore the pre-crisis sales level.

### Structure of the Russian truck market by vehicles' origin

January - December 2011  
Total market – XX thou. units (100%)

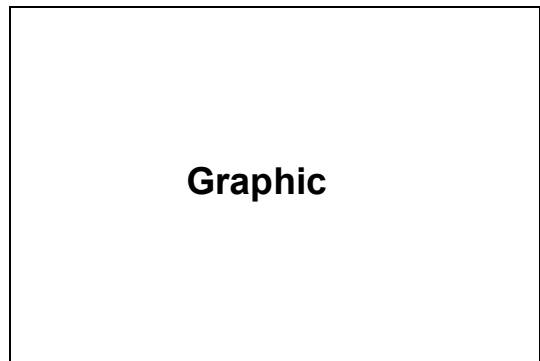
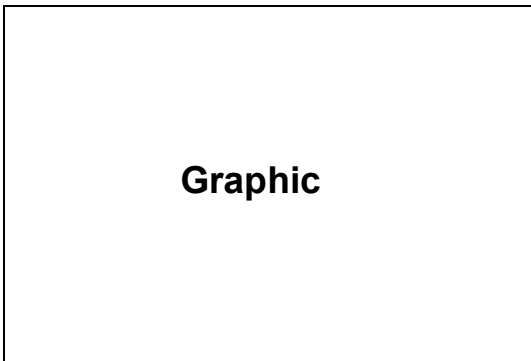
January - December 2012  
Total market – XX thou. units (100%)  
(+XX%)



### Structure of the Russian buses market by vehicles' origin

January - December 2011  
Total market – XX thou. units (100%)

January - December 2012  
Total market – XX thou. units (100%)  
(+XX%)



**PRODUCTION OF MOTOR VEHICLES by manufacturer in CIS countries, (units)**

Country, Manufacturer, Model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b>Belarus</b>						
<b>TRUCKS (including chassis) (units)</b>						
<b>TOTAL</b>						
<b>*) Truck (without mine dump trucks)</b>						
<b>*) Mine dump trucks</b>						
List of manufacturers:						
1. "MAZ" OAO, Minsk						
2. "BelAZ" RUP, Minsk region						
3. "Unison" JV ZAO, Minsk region						
4. "MOAZ" PO, Mogilyov						
5. "Minsk Truck – Tractor Plant" UP, Minsk						
6. "Maz-Man" JV ZAO, Minsk						
7. "Technocentre" OOO, Slutsk						
among them:						
<b><u>"MAZ" OAO, Minsk</u></b>						
<b><u>"Minsk Truck – Tractor Plant" UP, Minsk</u></b>						
Including:						
<i>Dump Trucks</i>						
<i>Road Tractors</i>						
<i>Chassis, bunch-carrier</i>						
<i>Special Trucks</i>						
<i>Special prime movers</i>						
<i>Prime mover drop-side trucks</i>						
<b><u>"BelAZ" RUP, Minsk region</u></b>						
Dump Trucks						
Including:						
<i>payload 30 to 36 ton</i>						
<i>payload 42 to 45 ton</i>						
<i>payload 55 to 60 ton</i>						
<i>payload 90 ton</i>						
<i>payload 110 to 130 ton</i>						
<i>payload 150 to 160 ton</i>						
<i>payload 220 to 240 ton</i>						
<i>payload 320 to 360 ton</i>						
<i>Irrigation /sprinkling machine (payload 30 t)</i>						
<b><u>"MOAZ" PO, Mogilyov</u></b>						
Including:						
<i>Dump Trucks</i>						
<i>Prime Movers</i>						
<b><u>Unison JV ZAO, Minsk region</u></b> (Kia)						
<b>TOTAL for the companies listed</b>						
<b>BUSES AND COACHES (units)</b>						
<b>*) TOTAL</b>						
List of manufacturers:						
1. "Gomel Auto Repair Plant" RUP						
2. "MAZ" OAO, Minsk						
3. "OZ Neman" UP, Lida						
4. "Belkommunmash" RUP, Minsk						
among them:						
<b><u>"MAZ" OAO, Minsk</u></b>						
including:						

Country, Manufacturer, Model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<i>Extra large class</i>						
MAZ-105 city buses						
MAZ-205 city buses						
MAZ-215 city buses						
MAZ-107 city buses						
<i>Large class</i>						
MAZ-103 city buses						
MAZ-1035 suburban buses						
MAZ-1036 city buses						
MAZ-152 inter-city coaches						
MAZ-203 city buses						
MAZ-231 inter-city coaches						
MAZ-2031 suburban buses						
MAZ-251 tourist coaches						
MAZ-203M KD kits						
<i>Medium class</i>						
MAZ-206 city buses						
MAZ-226 suburban buses						
MAZ-241 city buses						
MAZ-256 city buses, suburban buses and coaches medium class						
<i>Ramp bus</i>						
MAZ-171						
<b>ROAD TRACTORS **)</b> (units)						
<b>"BeIAZ" RUP, Minsk region</b>						
Airfield tractor						
Truck-tractor						
<b>"Minsk Truck – Tractor Plant" UP, Minsk</b>						
<b>"MOAZ" PO, Mogilyov</b>						
<b>Kazakhstan ***)</b>						
<b>TRUCKS (including chassis) (units)</b>						
<b>TOTAL, including:</b>						
<b>"KAMAZ-Engineering" AO, Akmolinsk region</b>						
<b>"Hyundai Auto Trans" TOO, Almaty region</b>						
<b>Manufacturer in North Kazakhstan region</b>						
<b>"SemAZ" TOO, Eastern Kazakhstan region</b>						
<b>BUSES AND COACHES (units)</b>						
<b>TOTAL, including:</b>						
<b>"KAMAZ-Engineering" AO, Akmolinsk region</b>						
<b>Manufacturer in Karaganda region</b>						
<b>"Daewoo Bus Kazakhstan" TOO, Eastern Kazakhstan region</b>						
<b>SPECIAL CARS (units)</b>						

Country, Manufacturer, Model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b>TOTAL</b> , including:						
<b>"KAMAZ-Engineering" AO, Akmolinsk region</b>						
<b>"UralskAgroRemMash" AO, Western Kazakhstan region</b>						
<b>"Petropavlovsk heavy mechanical engineering Plant" AO, North Kazakhstan region</b>						
<b>Ukraine</b>						
<b>TRUCKS (including chassis) (units)</b>						
<b>TOTAL</b> , including:						
<b>"AvtoKrAZ" HC, Kremenchug</b>						
<b>"KrASZ" OOO, Kremenchug</b>						
<b>"ZAZ" ZAO, Zaporozhye</b>						
including:						
ZAZ Lanos van (TF-55)						
TATA (drop-side payload 3.68 ton)						
<b>"Bogdan" Corporation</b> (Bogdan 2310, Hyundai HD, Isuzu)						
<b>"Cherkassky AutoBus" OAO</b>						
<b>"Borispol Auto Plant" (BAZ) ZAO</b> TATA LPT 713 chassis (TATA T713, GVW 7.5 t)						
<b>BUSES AND COACHES (units)</b>						
<b>TOTAL</b>						
including:						
<b>Lvov Bus Plant OOO, Lvov</b>						
<b>"ANTO-RUS" OOO, Kherson</b> Ruslan A-103, Anton-3250 and modifications						
<b>Chernigov Auto Plant ZAO (BAZ-2215)</b>						
<b>Chasovoyarsky Repair Plant OAO</b>						
<b>"Borispol Auto Plant" (BAZ) PrAO</b> BAZ-A079 "Etalon" lower class						
<b>"Bogdan" Corporation</b> A-092 lower class, with Euro-3 engine						
<b>"Cherkassky Bus" OAO</b>						
<b>"ZAZ" ZAO, Zaporozhye</b> , including:						
A-07 (update)						
A-10						
<b>Azerbaijan</b>						
<b>TRUCKS (units)</b>						
<b>Gyanja Automobile Plant</b>						
Dump trucks MAZ						

Source: Manufacturers

Note: \*) Data of the Belarus Statistics and Analysis Ministry

\*\*) The data are included in grand total for trucks

\*\*\*) Data of the Kazakhstan Statistics Agency

## SHIPMENT OF MOTOR VEHICLES by manufacturers in CIS countries, (units)

Country, Manufacturer, Model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b>Belarus</b>						
<b>TRUCKS (including chassis) (units)</b>						
<b>"MAZ" OAO, Minsk</b>						
including:						
<i>General Purpose Trucks</i>						
<i>Dump Trucks</i>						
<i>Prime Movers</i>						
<b>Unison JV ZAO, Minsk region</b>						
Kia						
<b>BUSES AND COACHES (units)</b>						
<b>"MAZ" OAO, Minsk</b>						
including:						
<i>Extra large class</i>						
MAZ-105 city buses						
MAZ-205 city buses						
MAZ-107 city buses						
<i>Large class</i>						
MAZ-103 city buses						
MAZ-1035 suburban buses						
MAZ-152 inter-city coaches						
MAZ-203 city buses						
MAZ-231 inter-city coaches						
MAZ-2031 suburban buses						
MAZ-251 tourist coaches						
MAZ-203M KD kits						
<i>Medium class</i>						
MAZ-206 city buses						
MAZ-226 suburban buses						
MAZ-241 city buses						
MAZ-256 city buses, suburban buses and coaches medium class						
<i>Ramp bus</i>						
MAZ-171						
<b>Kazakhstan (home market)</b>						
Trucks						
Buses and coaches						
Special cars						
<b>EXPORT OF MOTOR VEHICLES to Russia (units)</b>						
<b>Belarus</b>						
<b>BUSES AND COACHES (units)</b>						
<b>"MAZ" OAO, Minsk</b>						
including:						
to Russian Federation						
to CIS countries						
to non-CIS countries						
<b>Ukraine</b>						
<b>BUSES AND COACHES (units)</b>						
<b>"ZAZ" ZAO, Zaporozhye</b>						
including:						
A-07 (export model), update						
A-08 (export model)						

**NEW TRUCK SALES IN UKRAINE in December and January-December 2012/2011**

No	Brand	December 2011, units	December 2012, units	Dec. 2012 / Dec. 2011 +/-, % change	Dec. 2012/ Nov..2012 +/-, % change	January-December 2011, units	January-December 2012, units	Jan – Dec. 12 / Jan – Dec. 11 +/-, % change
1	GAZ							
2	FIAT							
3	VOLKSWAGEN							
4	RENAULT							
5	FORD							
6	PEUGEOT							
7	CITROEN							
8	KAMAZ							
9	MERCEDES-BENZ							
10	MAZ							
11	ZAZ							
12	HYUNDAI							
13	SCANIA							
14	UAZ							
15	VOLVO							
16	TATA							
17	BOGDAN							
18	OPEL							
19	BAZ							
20	MAN							
	Other							
	<b>Total</b>							

**SALES OF BUSES AND COACHES IN UKRAINE in December and January-December 2012/2011**

1	BAZ							
2	PAZ							
3	I-VAN							
4	GAZ							
5	PYTA							
6	MAZ							
7	UAZ							
8	ATAMAN							
9	BOGDAN							
10	FORD							
	Other							
	<b>Total</b>							

**PRODUCTION OF CONSTRUCTION VEHICLES AND SPECIAL-PURPOSE MACHINERY by Russian manufacturers**

(units)

Manufacturing company, model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b>CRANES ON MOTOR VEHICLE CHASSIS (units)</b>						
<b>Total</b>						
Including						
<b><u>Klitsovsky Auto Crane Plant OAO, Bryansk Region</u></b> , Including						
<i>"Klitsy" auto cranes</i>						
KS-35719 and modifications payload 16 t						
KS-45719 and modifications payload 20 t						
KS-55713 and modifications payload 25 t						
KS-65719 and modifications payload 40 t						
<i>Crawler cranes</i>						
RDK-36 payload 36 t						
<i>Tower cranes</i>						
KB-108						
<b><u>"Autocran" OAO, Ivanovo</u></b>						
<b><u>Galich Auto Crane Plant OAO, Kostroma Region</u></b>						
<b><u>Balashikha mobile cranes and manipulators (BAKM) ZAO, Moscow Region</u></b>						
<b><u>"Gazprom-Kran" ZAO, Kamyshin</u></b>						
<b><u>Tuymazinsky Concrete Vehicle Plant, Republic of Bashkortostan</u></b> (KS-55741-1)						
<b><u>"Trety Spetsmash" ZAO, Perm Territory</u></b>						
<b><u>"Kirovsky Mashzavod named after 1 May", OAO</u></b>						
<b><u>Manufacturer in Nizhny Novgorod Region</u></b>						
<b><u>"Sokol" OAO, Samara Region</u></b>						
<b><u>"Uglichmash" OAO, Yaroslavl Region</u></b>						
<b><u>"Ulyanovsk Mechanical Works No.2" OAO</u></b>						
<b><u>"Chelyabinsk Mechanical Works" OAO</u></b>						
<b><u>"Yurginsky Mashzavod" OOO, Kemerovo Region</u></b>						
<b>VEHICLE CRANE CHASSISES (units)</b>						
<b><u>"Bryansk Auto Plant" OOO</u></b>						
including:						
BAZ-69098 crane chassis 8x8						
BAZ-80311-011 crane chassis 6x4						
BAZ-8033 crane chassis 8x4						
BAZ-8973 crane chassis 10x8						
<b>MOTOR GRADERS (units)</b>						
<b>Total</b> , Including						



Manufacturing company, model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b><u>“Bryansky Arsenal” OAO, Bryansk</u></b>						
<b><u>“Bryansky Arsenal” ZAO, Bryansk</u></b>						
<b><u>“Irmash” OAO, Bryansk Region</u></b>						
<b><u>“Irmash” OOO, Bryansk Region</u></b> (since October 2012)						
<b><u>“Dormash” ZAO, Oryol Region</u></b>						
<b><u>“Chelyabisk Road Construction Machinery” (ChSDM) ZAO, Chelyabinsk Region</u></b>						
<b><u>Other manufacturer in Chelyabinsk Region</u></b>						
<b>SELF-PROPELLED RAMMING MACHINES AND ROAD ROLLERS (units)</b>						
<b><u>“Bryansky Arsenal” OAO, Bryansk</u></b>						
<i>Road construction machines</i>						
<b><u>“Irmash” OAO, Bryansk Region</u></b>						
Road self-propelled rollers: vibrating						
Other self-propelled ramming machines						
<b><u>“Irmash” OOO, Bryansk Region</u></b> (since October 2012)						
Road self-propelled rollers: vibrating						
Other self-propelled ramming machines						
<b><u>“Raskat” ZAO, Rybinsk</u></b>						
<b>EQUIPMENT FOR PUBLIC WORKS, CONSTRUCTION OR SIMILAR WORKS NOT INCLUDED IN OTHER GROUPINGS (units)</b>						
<b><u>“Irmash” OAO, Bryansk Region</u></b>						
<i>Asphalt paver</i>						
<b>FORK-LIFT TRUCKS, OTHER LOADERS; TRACTORD USED ON RAILWAY PLATFORMS (units)</b>						
<b><u>Total</u></b>						
Including						
<b><u>Manufacturer in Ivanovo Region</u></b>						
<b><u>Tver excavator ZAO</u></b> (loader)						
<b><u>Manufacturer in Republic of Mordovia</u></b>						
<b><u>Sarapulsky electrogenerating plant, Udmurt Republic</u></b> (loader)						
<b><u>Mashzavod named after M.I.Kalinin OAO, Yekaterinburg</u></b> (electric loaders and diesel-powered loaders)						
<b><u>Manufacturer in Chelyabinsk Region</u></b>						
<b><u>Manufacturer in Altai Territory</u></b>						
<b><u>Manufacturer in Kemerovo Region</u></b>						
<b><u>Manufacturer in Omsk Region</u></b>						

Manufacturing company, model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b>SELF-PROPELLED SINGLE-BUCKET FRONT LOADERS (units)</b>						
<b>Total</b>						
Including						
<b><u>Manufacturer in Voronezh Region</u></b>						
<b><u>Oryol-Pogruzchik ZAO, Oryol Region</u></b>						
<b><u>Manufacturer in Smolensk Region</u></b>						
<b><u>Spetsmashin Plant "Baltiys" ZAO, St. Petersburg</u></b>						
<b><u>Manufacturer in Rostov Region</u></b>						
<b><u>ELAZ OAO, Yelabuga</u></b> PK-10 E loader						
<b><u>Promtraktor OAO, Cheboksary</u></b> wheeled loaders PK-12-01, PK-60-01 Ya						
<b><u>ChTZ-Uraltrak OOO, Chelyabinsk</u></b> construction loaders PK-46, -30						
<b><u>Chelyabinsk Road Construction Machinery (ChSDM) ZAO, Chelyabinsk Region</u></b>						
<b><u>Uralwagorzavod FGUP, Sverdlovsk Region</u></b> construction loaders PUM-500						
<b><u>Krasnokamsky Repair &amp; Mechanical Works OOO, Perm Territory</u></b> construction loaders Fromlift-800						
<b><u>Darasunsky Mine Equipment Plant OAO, Zabaikalsky Territory</u></b>						
<b>DUMP TRUCKS (units)</b>						
<b>Total,</b>						
Including						
<b><u>Mtsensk Kommash Plant OAO, Oryol Region</u></b>						
<b><u>"Komatsu Manufacturing Rus" OOO, Yaroslavl Region</u></b>						
<b><u>"NefAZ" OAO, Neftekamsk</u></b>						
<b><u>Saransk Dump Truck Plant OAO, Republic of Mordovia</u></b>						
<b><u>"RIAT" OAO, Naberezhnye Chelny, Republic of Tatarstan</u></b>						
<b><u>Betsema ZAO, Krasnogorsk, Moscow Region</u></b>						
Including						
BCM-51						
BCM-52						
BCM-53						
BCM-57 Scania						
BCM-57 MAN						
BCM-59 MAN						
BCM-120						

Manufacturing company, model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
BCM-198						
<b>Iveco-AMT OOO, Chelyabinsk Region</b>						
GVW 12-30 ton for Dump trucks						
<b>Metrowagonmash ZAO, Mytishchi, Moscow Reg.</b>						
<b>MOBILE CONCRETE MIXERS (units)</b>						
<b>Total</b>						
Including						
<b>Pushkinsky Mashzavod, St.Petersburg</b>						
<b>Mtsensk Kommash Plant OAO, Oryol Region</b>						
<b>KOMZ-Invest OOO, KOMZ-Export ZAO, Kamensk-Shakhtinsky, Rostov Region</b>						
<b>Tuymazinsky Concrete Vehicle Plant, Republic of Bashkortostan</b>						
Including						
58140W drum capacity 10 cu.m, on KAMAZ chassis						
58140Z drum capacity 10 cu.m, on KAMAZ chassis						
58141A (drum capacity 5 cu.m, on URAL chassis)						
58146T (drum capacity 6 cu.m)						
58146P (drum capacity 6 cu.m, on KAMAZ chassis)						
581412 (drum capacity 5 cu.m, on KAMAZ chassis)						
58146Z (drum capacity 6 cu.m, on KAMAZ chassis)						
58146W (drum capacity 6 cu.m, on KAMAZ chassis)						
58146V (drum capacity 6 cu.m, on KAMAZ chassis)						
58147A (drum capacity 7 cu.m, on KAMAZ chassis)						
58147C (drum capacity 7 cu.m)						
58147G (drum capacity 7 cu.m, on KAMAZ chassis)						
58147N (drum capacity 7 cu.m, on KAMAZ chassis)						
58147Z (drum capacity 7 cu.m, on KAMAZ chassis)						
58147W (drum capacity 7 cu.m, on KAMAZ chassis)						
58148Z (drum capacity 8 cu.m, on KAMAZ chassis)						
58149N (drum capacity 9 cu.m)						
58149W (drum capacity 9 cu.m, on KAMAZ, URAL chassis)						
58149Z (drum capacity 9 cu.m, on KAMAZ chassis)						
<b>MOBILE CONCRETE PUMPS (units)</b>						
<b>Total</b>						
Including						
<b>Tuymazinsky Concrete Vehicle Plant, Republic of Bashkortostan</b> (58153A, 58153C, 58152A, 58154A, 58154V)						
<b>CRANES ON TRACTORS, TRAILED CRANES AND PIPE-LAYING CRANES (units)</b>						
<b>Total, Including</b>						
<b>Promtraktor OAO, Cheboksary</b>						
Pipe-laying cranes TG-221 Ya, TG-121 Ya, TG-503 K, TG-301 Ya crawler						
<b>Berezovsk Repair &amp; Mechanical Plant OOO, Sverdlovsk region</b> (pipe-laying)						
<b>ChTZ-Uraltrak OOO, Chelyabinsk</b> (T-12, T-20)						

Manufacturing company, model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b>BULLDOZERS AND OTHER SPECIAL EQUIPMENT (units)</b>						
<b><u>ChTZ-Uraltrak OOO, Chelyabinsk</u></b>						
<i>Industrial tractors:</i>						
T-10M						
<i>Bulldozers:</i>						
<i>Other engineering machines</i>						
<b><u>VgTZ OAO, Volgograd</u></b>						
Including: <i>Bulldozers</i>						
<b><u>Promtraktor OAO, Cheboksary</u></b>						
<i>Bulldozers: wheeled TK-25.02 B-1, Caterpillar T-6, T-11, T-9, T-35, T-25, T-20, T-40 etc.</i>						
<b><u>Omega Tractor Plant OAO, OOO</u></b>						
<i>Industrial tractors:</i>						
TLT-100A, TLT-100A-06						
LKhT-100A-12 with fire equipment						
"Onezhets-310", "Onezhets-300"						
Forvarder						
<b><u>Petersburg Tractor Plant ZAO</u></b>						
<i>Industrial tractors:</i>						
K-702						
K-703						
K-708						
K-3060, K-3060 BKU, -3080 loaders						
<b><u>Spetsmashin Plant "Baltiys" ZAO, St.Petersburg</u></b>						
Wheeled bulldozers K707BK						
Universal road machine K702 MBA UDM2						
<b><u>"Spetsstroy Mash" OOO, Tikhvin, Leningrad Region, including:</u></b>						
<i>Industrial wheeled tractors:</i>						
Tractor prime mover K-703-MA-12-04T						
Mobile welding unit AS-81T						
Wheeled bulldozer K702M-MBA-BKUT						
Road machine DM-15T						
Forestry loader K-702M-PLK-6-T						
Single-bucket frontal loader K-702M-PK-6-T						
Universal road machine K-702 MBA-UDMT						
Bulldozer K-701-BKT						
Skidding machine MP-56AT						
Snowplough						
<b><u>Abakan Experimental Works OAO</u></b>						
Including:						
<i>Industrial tractors:</i>						
T-147.00.00.000 and modifications (skidders)						
Timber loader LT72B.00.000						
Timber loader PCh1.00.00.000						
<b><u>Krasnoyarsk Forestry Machinery Plant OAO</u></b>						
<i>Industrial tractors:</i>						
Skidder LP-18 K, LP-18 K2						

Manufacturing company, model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
Choker skidder TT-4M-23K-02, -01						
Choker skidder TT-4M-23K-04						
Chokerless skidder LT-187						
Timber loader LT-188						
Chopper machine TT-23A						
<b><u>Dormash ZAO, Oryol Region (bulldozers)</u></b>						
<b><u>Lestekhom Comp. OOO, Republic of Mariy El</u></b> <i>Agricultural tractor LP-19</i>						
<b><u>Chelyabisk Road Construction Machinery ZAO, Chelyabinsk Region</u></b> (Tractor TS-10, <i>Building tractors</i> )						
<b><u>Uralsky Mashzavod OAO, Chelyabinsk Region</u></b>						
<b><u>South Urals Tractor Plant ZAO, Chelyabinsk</u></b> <i>Industrial crawler tractors TG-170</i>						
<b><u>Velikoluksky Forestry Machinery Plant OAO, Pskov Region, forestry fire fighting tractors:</u></b> , including: TLP-55.5.00.000 TC-2,5-40/4, (TLT-100A) VL, TC 3,0-40 VL						
<b><u>Total: BULLDOZERS</u></b>						
<b>EXCAVATORS (units)</b>						
<b><u>Total</u></b>						
Including						
<b><u>MK CRANEX OAO, Ivanovo, Including</u></b>						
EK 220-06, 230						
EK 270-LG						
EK 400-FS						
EK 450-05						
EK 240-LS						
EK 300, 330						
<b><u>Irmash OAO, Bryansk Region</u></b> (self-propelled multi-bucket excavators)						
<b><u>Dmitrov Excavator Plant, Moscow Region</u></b> (self-propelled multi-bucket excavators)						
<b><u>Manufacturers in Tver Region, total</u></b> (single-bucket excavators)						
<b><u>TVEX OAO</u></b>						
<b><u>Exmash ZAO</u></b>						
<b><u>Tver excavator ZAO</u></b>						
<b><u>Cherepovets Foundry and Mechanical Plant (ChLMZ) OAO, Vologda Region:</u></b> Including						
Excavators-loaders ChLMZ DEM 1143						
Excavators universal ChLMZ ECU-150						
ChLMZ DEM 151 UNIO (crane manipulation)						
<b><u>“Komatsu Manufacturing Rus” OOO, Yaroslavl Region</u></b>						

Manufacturing company, model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b><u>Caterpillar Tosno OOO, Leningrad Region</u></b>						
<b><u>Velikiye Luki Forestry Machinery Plant OAO, Pskov Region</u></b> (single-bucket excavators EO 2621)						
<b><u>IZ-Cartex OOO, St Petersburg</u></b> (single-bucket excavators)						
<b><u>Manufacturers in Rostov Region, total</u></b> (single-bucket excavators), including:						
<b><u>Donetsk excavator OOO</u></b> (single-bucket excavators)						
<b><u>Donetsk Mashzavod OAO</u></b> (single-bucket excavators)						
<b><u>SAREX OAO, Republic of Mordovia</u></b> (excavators-loaders EO-2621 and etc.)						
<b><u>“Trading House “MTZ-EIAZ”, Yelabuga</u></b>						
Including						
EO 2626						
EO 2621						
EO 2626/1						
<b><u>ELAZ OAO, Yelabuga</u></b>						
Including						
Excavators-bulldozers EO-2621 EM						
Excavators-loaders						
EP-2626 EM1, -EMS, EP-2630 E1						
<b><u>Promtraktor OAO, Cheboksary</u></b>						
<b><u>Uralwagorzavod FGUP, Sverdlovsk Region</u></b> Including: EO-33211 wheeled excavators						
<b><u>Uralmachzavod OAO, Sverdlovsk Region</u></b>						
<b><u>UralSpetsMash ZAO, Magnitogorsk</u></b>						
<b><u>Transport Machinery Design Bureau OAO, Omsk Region</u></b> (excavator EO 2621-B2)						
<b><u>Other manufacturer in Omsk Region</u></b>						
<b>MACHINES FOR CRUSHING, GRINDING AND MILLING OF GROUND, STONES, ORES OR OTHER MINERALS IN COLID STATE (units)</b>						
<b>Total</b>						
Including						
<b><u>Manufacturer in Ivanovo Region</u></b>						
<b><u>“Stromneftemash” OOO, Kostroma Region</u></b>						
<b><u>Manufacturer in Moscow Region</u></b>						
<b><u>“Strommashina Ukholovsky Plant” OAO, Ryazan Region</u></b>						
<b><u>Manufacturer in Tula Region</u></b>						
<b><u>“PKB AUTOMATIKA” ZAO, St.Petersburg</u></b>						
<b><u>Manufacturer in Republic of Dagestan</u></b>						

Manufacturing company, model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b><u>Manufacturer in Chuvash Republic</u></b>						
<b><u>“DROBMASH” OAO, Nizhny Novgorod Region</u></b>						
<b><u>“MK ORMETO-YuUMZ” OAO, Orsk</u></b>						
<b><u>“Volgotsemash” OAO, Samara Region</u></b>						
<b><u>Manufacturer in Kurgan Region</u></b>						
<b><u>Uralmachzavod OAO, Sverdlovsk Region</u></b>						
<b><u>Manufacturer in Chelyabinsk Region</u></b>						
<b><u>Manufacturer in Kemerovo Region</u></b>						
<b><u>Manufacturer in Novosibirsk Region</u></b>						
<b>SPECIAL-PURPOSE MOTOR VEHICLES NOT INCLUDED IN OTHER GROUPING (units)</b>						
<b><u>Total</u></b>						
Including						
<b><u>“Shebekino Special Automotive Equipment Plant”, ZAO, Belgorod Region</u></b>						
<b><u>“Smolensk Autocomponent Works–AMO ZIL” ZAO</u></b>						
<b><u>“Kozelsky Mechanical Works” OAO, (VAN)</u></b>						
<b><u>Manufacturers in Kursk Region</u></b>						
<b><u>“Auto-Propfi” OOO, Yaroslavl Region</u></b>						
<b><u>AMO ZIL, Moscow (breakdown truck)</u></b>						
<b><u>Experimental Plant N 90 OAO, Naropfominsk, Moscow region</u></b>						
<b><u>“Mytishchi Instrument-making Works” ZAO, OAO, Moscow Region (Specialized VAN)</u></b>						
<b><u>Other manufacturers in Moscow Region, total</u></b>						
<b><u>Aviatekhнологia ZAO</u></b>						
<b><u>TREKOL ZAO</u></b>						
<b><u>Centrtranstechmash OOO, Ryazan Region</u></b>						
<b><u>“Kirsanovsky Mechanical Works” OAO, Tambov Region</u></b>						
<b><u>“ERMZ” ZAO, Tver Region</u></b>						
<b><u>“Sevdormash” OAO, Archangelsk Region</u></b>						
<b><u>“Vologodsky Machinery Plant” OAO, Vologda Region</u></b>						
<b><u>Other manufacturer in Vologda Region</u></b>						
<b><u>“Avtospetcoborudovanie” OAO, Veliky Novgorod, Nizhny Novgorod region (Silant)</u></b>						
<b><u>Manufacturers in St.Petersburg</u></b>						

Manufacturing company, model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b><u>“Plant Stroyneftemash” ZAO, Rostov Region</u></b>						
<b><u>Manufacturers in Republic of Bashkortostan</u></b>						
<b><u>Manufacturer in Republic of Mordovia</u></b>						
<b><u>Manufacturers in Republic of Tatarstan, total</u></b>						
“Neftemash” Aznakaevsky plant, OAO						
“ASTEYS” ZAO						
“EIAZ” OAO						
“Remdizel” ZAO						
<b><u>Manufacturers in Chuvash Republic</u></b>						
<b><u>“Pozhvinsky Machinery Plant”, Perm Territory</u></b>						
<b><u>Plant “GRAZ” OAO, Penza Region</u></b>						
<b><u>“GT7” affiliate ZAO, Penza Region</u></b>						
<b><u>Manufacturers in Nizhny Novgorod Region</u></b>						
of them: <b><u>Spektr Auto, OOO</u></b>						
<b><u>Chayka-NN OOO (VAN)</u></b>						
<b><u>Arzamas Municipal Engineering Plant (Kommash) OAO</u></b>						
<b><u>Manufacturer in Samara Region</u></b>						
<b><u>Manufacturer in Saratov Region</u></b>						
<b><u>“UAZ” PJSC, Ulyanovsk</u></b> special-purpose vehicles (included in truck output total)						
<b><u>“Avtodom” OOO, “Ulyanovsky Auto Repair Works”, OAO, Ulyanovsk Region</u></b>						
<b><u>“Kurgan Road Construction Machines Works” OAO</u></b>						
<b><u>“Start” OAO, Kurgan Region</u></b>						
<b><u>Manufacturer in Tyumen Region</u></b>						
<b><u>Manufacturers in Chelyabinsk Region, of them:</u></b>						
<b><u>“AZ “Ural” OAO, Miass</u></b>						
<b><u>Uralpromtehnika OOO</u></b>						
<b><u>Uralpozhtehnika OAO</u></b>						
<b><u>Strommashina Plant OOO</u></b>						
<b><u>USPTK-RMZ OOO</u></b>						
<b><u>“Novosibirsk Auto Repair Works” OAO (van)</u></b>						
<b><u>Manufacturer in Kemerovo Region</u></b>						
<b><u>“Mechanical Works “Kalachinsky” OAO, Omsk Region</u></b>						
<b><u>Manufacturer in Khabarovsk Territory</u></b>						
<b><u>Manufacturer in Amur Region</u></b>						



Manufacturing company, model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b>TRUCK TANKERS (units)</b>						
<b>Total</b>						
Including:						
<b><u>AMO ZIL, Moscow</u></b>						
<b><u>“Shebekino Special Automotive Equipment Plant”, ZAO, Belgorod Region</u></b>						
<b><u>“Smolensk Autocomponent Works – AMO ZIL” ZAO</u></b>						
<b><u>“ERMZ” ZAO, Rzhev, Tver Region</u></b>						
<b><u>“Vologodsky Machinery Plant” OAO, Vologda Region</u></b>						
<b><u>Other manufacturer in Vologda Region</u></b>						
<b><u>“Plant Stroyneftemash” ZAO, Rostov Region</u></b>						
<b><u>“NEFAZ” OAO, Neftekamsk</u></b>						
<b><u>“KamazInstrumentSpetsMash” OAO, Republic of Tatarstan</u></b>						
<b><u>“Pozhvinsky Machinery Plant” OAO, Perm Territory</u></b>						
<b><u>Plant “GRAZ” OAO, Penza Region</u></b>						
<b><u>“GT7” ZAO, Penza Region</u></b>						
<b><u>Spektr Auto, OOO, Nizhny Novgorod region</u></b>						
<b><u>“Kurgan Road Construction Machines Works” OAO</u></b>						
<b><u>“Start Plant” OAO, Kurgan Region</u></b>						
<b><u>Manufacturers in Chelyabinsk Region</u></b>						
<b><u>Manufacturer in Khabarovsk Territory</u></b>						
<b>PRODUCTION OF MACHINERY FOR MUNICIPAL ENGINEERING (units)</b>						
<b>Total</b>						
of them:						
<b><u>AMO ZIL, Moscow, including:</u></b>						
Garbage collector						
Sludge pumping vehicle						
Technical accident service vehicles						
<b><u>“Kommash” ZAO, Moscow Region</u></b> (Vehicles for sanitary cleaning of cities)						
<b><u>Mtsensk Kommash Plant OAO, Oryol Region</u></b>						
Including						
Vehicles for sanitary cleaning of cities						
Sand spreaders						
Street-washing vehicles						

Manufacturing company, model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b><u>BERTS OAO, Ryazan Region</u></b>						
Including: Technical accident service vehicles						
<b><u>Ryazhsk Auto-Repair Plant OAO, Ryazan Region</u></b>						
Including						
Vehicles for sanitary cleaning of cities						
Sand spreaders						
Street-washing vehicles						
<b><u>Manufacturer in Tambov Region</u></b> (Vehicles for sanitary cleaning of cities)						
<b><u>Smolensk Autocomponent Works- AMO ZIL ZAO</u></b>						
Including						
Sand spreaders						
Street-washing vehicles						
<b><u>“KDM Plant named after Kalinin” OAO, Smolensk Region</u></b>						
Including						
Sand spreaders						
Street-washing vehicles						
<b><u>Manufacturers in Tver Region, total</u></b>						
Including						
<b><u>“Pozhtekhnika” OAO, Tver Region</u></b>						
Technical accident service vehicles						
<b><u>“Mashzavod Affiliate”, Tver region</u></b> (Vehicles for sanitary cleaning of cities)						
<b><u>Other manufacturer in Tver Region</u></b>						
Vehicles for sanitary cleaning of cities						
Sand spreaders						
Street-washing vehicles						
<b><u>ARZ Plavsky OAO, Tula Region</u></b> (Sand spreaders)						
<b><u>“Novomoscowsky Machinery Plant” OAO, Tula Region</u></b> (Technical accident service vehicles)						
<b><u>Cherepovets Foundry and Mechanical Works (ChLMZ) OAO, Vologda Region</u></b> CHLMZ FRS 200M Sand spreaders						
<b><u>Tosna Mechanical Works (TOMEZ) OAO, Leningrad Region</u></b>						
Including						
Vehicles for sanitary cleaning of cities						
Sand spreaders						
Street-washing vehicles						
<b><u>Manufacturers in St.Petersburg Region, of them:</u></b>						
<b><u>ERMZ Spetstrans OAO, S.Petersburg</u></b>						
Vehicles for sanitary cleaning of cities						
Sand spreaders						
Street-washing vehicles						
<b><u>AutoHydroLift OAO, S.Petersburg</u></b> (Technical accident service vehicles)						
<b><u>“DMZ” OOO, Rostov Region</u></b> (Vehicles for sanitary cleaning of cities)						

Manufacturing company, model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b><u>SAREX OAO, Republic of Mordovia</u></b> <i>PUM, KUM loading and cleaning machines</i>						
<b><u>Saransk Dump Trucks Works OAO</u></b> (Vehicles for sanitary cleaning of cities)						
<b><u>Kazan Electromechanical Works (KEMZ) OAO, Republic of Tatarstan</u></b> (Vehicles for sanitary cleaning of cities)						
<b><u>ELAZ OAO, Yelabuqa,</u></b> Including <i>Municipal engineering machines</i>						
<i>PUM-300-1 loading and cleaning machines</i>						
<i>UDM-80M -E street-cleaning machines</i>						
<i>Multi-purpose vehicle MTS-E (on the basis of MTZ-1221 wheeled tractor)</i>						
<b><u>Trety Spetsmash ZAO, Perm Territory</u></b> (Street-washing vehicles)						
<b><u>Plamya OOO, Perm Territory</u></b> (Vehicles for sanitary cleaning of cities)						
<b><u>Arzamas Municipal Engineering Plant (Kommash) OAO, N.Novgorod</u></b> Including Vehicles for sanitary cleaning of cities Sand spreaders Street-washing vehicles						
<b><u>Automedtehnika OOO, Penza Region</u></b> (Sand spreaders)						
<b><u>Municipal Power Engineering Plant OAO, Penza Region.</u></b> (Technical accident service vehicles)						
<b><u>“SUR” NPO, Engels, Saratov Region</u></b> (Vehicles for sanitary cleaning of cities)						
<b><u>Kurgan Road Construction Machines Works OAO,</u></b> Including Sand spreaders Street-washing vehicles						
<b><u>Kurganmashzavod OAO</u></b> (MKSM-800 Street-washing vehicles)						
<b><u>Automobiles and Motors of Ural (AMUR) ZAO, Novouralsk, Sverdlovsk Region,</u></b> Including Snow loaders Street-washing vehicles						
<b><u>Mashzavod named after M.I.Kalinin OAO, Yekaterinburg</u></b> ( <i>street-cleaning machines</i> )						
<b><u>Manufacturer in Chelyabinsk Region</u></b> Including Vehicles for sanitary cleaning of cities Sand spreaders						
<b><u>AltBelTractor OOO, Altay territory</u></b> ( <i>snowplough</i> )						

Manufacturing company, model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b><u>KORMZ OAO, Kemerovo Region:</u></b>						
Including						
Sand spreaders						
Street-washing vehicles						
<b>SNOW-AND-MARSH CARGO BUGGIES (units)</b>						
<b><u>"Kurganmashzavod" OAO</u></b>						
<b>FIRE-FIGHTING VEHICLES (units)</b>						
<b>Total</b>						
Including						
<b><u>"Muromteplovoz" OAO, Vladimir region</u></b>						
<b><u>"ZIL" AMO, Moscow</u></b>						
<b><u>"Bereg" ZAO, Moscow Region</u></b>						
<b><u>Pavlovo-Posad Fire Hose Factory ZAO, Moscow region</u></b>						
<b><u>Manufacturers in Tver Region, total</u></b>						
including:						
<b><u>"Tekhinkom" OOO</u></b>						
<b><u>"Pozhtekhnika" OAO</u></b>						
<b><u>Velikiye Luki Forestry Machinery Plant OAO, Pskov Region</u></b>						
<b><u>Kazan Electromechanical Works (KEMZ) OAO, Republic of Tatarstan</u></b>						
<b><u>Tuymazinsky Concrete Vehicle Plant, Republic of Bashkortostan</u></b> (Fire-fighting truck tankers AC-5,0-40, AC-7-40)						
<b><u>Manufacturer in Ulyanovsk Region</u></b>						
<b><u>"Vargashinsky fire-prevention and special equipment Plant", Kurgan Region</u></b>						
<b><u>Manufacturers in Sverdlovsk Region, total</u></b>						
of them: <b><u>"Amur" ZAO, Novouralsk</u></b>						
<b><u>Manufacturers in Chelyabinsk Region, total</u></b>						
including:						
<b><u>"Uralpozhtekhnika" OAO, Miass</u></b>						
<b><u>"Prioritet" OOO</u></b>						
<b><u>"USPTK-RMZ" OOO, Miass</u></b>						
<b><u>"Posevninsky Special Equipment Works" OOO, Novosibirsk Region</u></b>						
<b><u>Abakansky experimental mechanical Plant OAO, Republic of Khakassia</u></b>						
<b>BUS INTERIORS (units)</b>						
<b><u>"NEFAZ" OAO, Neftekamsk</u></b>						
<b>ADAPTERS FOR MUNICIPAL ENGINEERING MACHINES (units)</b>						
<b><u>"KLEVER" Comp, Rostov Region</u></b>						

Manufacturing company, model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b>BODIES FOR MOTOR VEHICLES (units)</b>						
<b>TOTAL **)</b>						
of them:						
<b><u>“Mytishchi Instrument-making Works” OAO, Moscow Region</u></b>						
<b><u>“United Automotive Group” OOO, Izhevsk</u></b>						
<b><u>“Leninogorsk Special Automotive Equipment Plant” OAO, Republic of Tatarstan</u></b>						
<b><u>“Novosibirsk Auto Repair Works” OAO</u></b>						

Note: \*\*) Russia Federal Statistics Service

Source: Manufacturers (Reporting Form No. P-1, monthly)



















**PRODUCTION OF CONSTRUCTION VEHICLES AND SPECIAL-PURPOSE MACHINERY  
by other CIS countries' manufacturers**

Manufacturing company, model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b>Belarus</b>						
<b>MINE DUMP TRUCKS (units)</b>						
<b>Total *)</b>						
<b>CRANES ON MOTOR VEHICLE CHASSIS (units)</b>						
<b>“Minsk Auto Plant” OAO</b>						
Production						
Shipment						
<b>SPECIAL-PURPOSE MACHINERY (units)</b>						
<b>“Minsk Auto Plant” OAO</b>						
<i>MOBILE Hydraulic Lift</i>						
<i>Timber-carriers, short loggers</i>						
<i>Slag carriages</i>						
<i>Fueller chassis</i>						
<i>Heavy trucks</i>						
<i>Other special-purpose machinery</i>						
<b>BULLDOZERS, EXCAVATORS (units)</b>						
<b>Belarus</b>						
<b>Total *)</b>						
List of manufacturers:						
1. Belarus Auto Plant (BelAZ)						
2. Mogilev Auto Plant named after S.M.Kirov (MoAZ)						
3. “Amkodor” OAO						
4. “Amkodor-Pinsk” ZAO						
of which:						
<b>“BelAZ”, Minsk region</b> ( <i>bulldozers</i> )						
<b>“Amkodor-Pinsk” ZAO</b> ( <i>excavators</i> )						
<b>Ukraine</b>						
<b>“BOREKS” OAO</b> ( <i>excavators</i> )						
<b>Azerbaijan</b>						
<b>Gyanja Automobile Plant</b> ( <i>excavators</i> )						
<b>OTHER MACHINES FOR SOIL EXCAVATION, TAMPING OR COMPACTION, EQUIPMENT FOR PUBLIC WORKS, CONSTRUCTION OR SIMILAR WORKS, SNOWPLOUGHS, (units)</b>						
<b>Belarus</b>						
<b>Total *)</b> , of them						
<b>“Amkodor-Pinsk” ZAO</b> ( <i>road rollers</i> )						
<b>CRANES ON MOTOR VEHICLE CHASSIS (units)</b>						
<b>Ukraine</b>						
<b>“Krayan” OAO, Odessa</b>						
<b>SELF-PROPELLED SINGLE-BUCKET FRONT LOADERS (units)</b>						
<b>Belarus</b>						
<b>Total *)</b> , of them:						
<b>“BelAZ”, Minsk region</b>						
<b>CONSTRUCTION LOADERS (units)</b>						
<b>Belarus</b>						
<b>Udarnik-Amkodor Plant, Minsk</b>						

Manufacturing company, model	12.2012	12.2011	12.2012/ 12.2011, (%)	01-12. 2012	01-12. 2011	01-12.2012/ 01-12.2011, (%)
<b>ASPHALT MIXER (units)</b>						
<b>Belarus</b>						
<b><u>"Kredmash" OAO, Kremenchug</u></b>						

Note: \*) Belarus National Statistics Committee

**ANALYTICAL AND STATISTICAL REVIEWS**  
**of automotive industry and agricultural engineering**  
**BY ASM HOLDING CONSULTANTS**

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The Analytical Survey is prepared by specialists of the Market Research Centre at the Consulting, Exhibition and Publishing Department based on reporting from automotive manufacturers in Russia and other CIS countries and on data of the RF Federal Statistics Service and Federal Customs Service.

**Publisher's address**

21/5, Kuznetsky Most St., Moscow, GSP-6, 107996  
Russia.  
Telephone: +7 (495) 621 1344, 626 0944, 626 0527  
(English).

Email: [inf@asm-holding.ru](mailto:inf@asm-holding.ru)

Web: <http://www.asm-holding.ru>

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